

## Matthew Davis



### *Regional Manager*

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Insuring The Rental & Equipment Industries



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# **Equipment Rental Insurance Program**

*Protect the long-term value of your business  
with insurance through  
National Insurance Specialists*



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# Equipment Rental Insurance Program

Your rental customers rely on you to provide the right equipment at the right time. Our Equipment Rental Program offers the same kind of service for your business. Available through National



Insurance Specialists and The Hartford, this program delivers the insurance protection you need — so you can

keep delivering for all your customers.

## Program Coverages

From construction and homeowner equipment to party and special event rentals, our Equipment Rental Program provides valuable protection for your business, including:

- Inland Marine
- Property (Includes The Hartford's state-of-the-art Property Choice Form)
- General Liability (Includes The Hartford's industry leading GL Choice Form)

- Commercial Automobile (Features The Hartford's Broad Form Coverage Enhancement)
- Umbrella

## Additional Coverage

While our program offers all lines of coverage (excluding workers' compensation), a higher level of protection is available through a customized rental operations inland marine floater. This floater provides coverage for damage to equipment — whether in use with customers or in storage at your business — as well as replacement cost and conversion coverage.

## Program Advantages

With our Equipment Rental Program, you can rely on a number of important advantages for your business, such as:

- A program managing agent with substantial experience and expertise in the rental equipment industry.
- Underwriting and customer service tailored to the specifics of the rental equipment industry.
- Outstanding Claim and Loss Control services.

## Serving You Better

### Flexible Payment Plans

Our program offers a variety of direct bill payment choices for your convenience, including our 25 percent down option and our nine equal installments option.

### Superior Claim Handling

The Hartford's network of claim experts provides prompt, professional claim service 24 hours a day, seven days a week, throughout the country.

## Strong Partnerships

National Insurance Specialists is part of The Hylant Group, a premier broker/agent with more than 65 years of experience in the insurance industry — and substantial expertise with the equipment rental industry, in particular. The Hartford is one of the nation's most respected and financially strong insurance carriers. With an A+ rating from A.M. Best, and more than 190 years of service and commitment, The Hartford offers protection you can count on for your equipment rental business.

**Want to Learn More? Call today. . .**

**Matthew Davis**

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